

## Partner Program

Get access to referral fees, presales support and training

Quamotion provides software to test mobile applications and web sites, using real devices, both on premises and in the cloud.

Quamotion partners include system integrators, mobile testers, consultancy firms and outsourcing companies.

By joining the Quamotion partner program, you'll enjoy a referral fee on license purchases made by you customers, presales support and technical training.



### Benefits

#### Joint Marketing Activities

Case studies, webinars,...

Boost your business with joint marketing activities, such as webinars, case studies, and more.

#### On-Site Training Program

Get up to speed

Get up to speed with Quamotion with our on-site training program<sup>1</sup>. We offer up to three free days of hands-on training to allow your teams to become effective with Quamotion's software in record time.

#### Learning Licenses

Access to the latest software

We offer learning licenses to your technical staff, allowing them to explore the Quamotion software and maintain their skills.

#### Presales support

Where the rubber hits the road

Got a mobile test automation lead? Quamotion is here to support you! For qualified leads, we can help you automating the one test scenario, and we can join<sup>1</sup> you in sales calls.

#### Reseller fee

15% customer lifetime value

Closed a deal with Quamotion? Quamotion up to 15% of the customer lifetime value with you as a reward.

#### Accelerated development

Prioritize features

About to close a deal, but a customer is waiting for one missing feature? Our accelerated development program gives you the opportunity to prioritize features, helping you to close deals, faster, at a minimal additional cost.

## Better together

As a consulting company, outsourcer, mobile tester or system integrator, you are the trusted advisor of your customer. You know your customer best.

Quamotion is here to assist you in delivering answers to your customer's mobile test automation challenges. As a software and cloud services provider, we have the tools which allow you to build a complete solution for testing mobile applications.

Our software and cloud services allow you to automate testing of apps and websites on iOS and Android devices using the Selenium (WebDriver) protocol, using local devices (on premises) or cloud devices (shared devices hosted by us).

Based on an open standard, our products plug right into your IP which help you make the difference—such as frameworks or packaged services.

In use by a wide range of companies world wide accross various industries, our products are known for their stability and technical leadership.

Your expertise and services help us bring our software to live, and tackle the challenges your customers face.

Let's work together and become partners!

## Explore

To learn more, visit us at <http://quamotion.mobi> for online resources and a free trail version, or e-mail us at [info@quamotion.mobi](mailto:info@quamotion.mobi)

## Pricing

### Light

- Community support
- Test on up to 4 concurrent **local devices**
- No cloud access

EUR 295 / month

### Flex

- **Dedicated support**
- Test on up to 4 local devices
- 10 hours of cloud scale out

EUR 495 / month

### Cloud scale out

- **Dedicated support**
- Test on up to 4 local devices
- Test on any **cloud device**, one at a time

EUR 995 / month

## About

With Quamotion, organizations and teams world wide go mobile, fast, easy and at the right price.

Using the Quamotion, organizations can automate their mobile tests on real devices, emulators and in the cloud and analyze the results.

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The information in this data sheet is subject to change without notice.

1 : Subject to travel & expenses

